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# PERFECT PHRASES FOR PROFESSIONAL NETWORKING: HUNDREDS OF READY-TO-USE PHRASES FOR MEETING AND KEEPING HELPFUL CONTACTS? EVERYWHERE YOU GO



Tata McGraw-Hill Education Pvt. Ltd., 2009. Softcover. Book Condition: New. First edition. Table of contents Perfect Phrases for Networking Introduction: Five Netowkring Imperatives Section One: Perfect Phrases for Networking in Any Situation Chapter 1: The First Hello Chapter 2: Finding a Fit Chapter 3: Asking for Leads Chapter 4: Getting an Invitation Chapter 5: Following Up Chapter 6: Cold contacts Chapter 7: Getting New Leads From an Old Contact Section Two: Networking in Groups Chapter 8: The Big Venue: Conferences,...

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- Authored by Susan Benjamin
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